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Continuing Education Requirements for Licensed Realtors in the State of Michigan – 2023

In the State of Michigan, licensed real estate professionals are required to complete continuing education (CE) courses to maintain their licenses and stay updated on industry practices, laws, and regulations.

The Michigan Department of Licensing and Regulatory Affairs (LARA) oversees these requirements to ensure that realtors are well-informed and capable of providing high-quality service to their clients. This article outlines the key continuing education requirements for licensed realtors in Michigan.

General Requirements

Michigan real estate professionals must complete a minimum of 18 hours of continuing education during each three-year license cycle. These requirements are designed to enhance the knowledge and skills of realtors, ensuring they remain current with changes in laws, regulations, and industry standards.

Breakdown of Continuing Education Hours:

1. **Annual Requirements:** Each year within the three-year license cycle, realtors must complete a minimum of 6 hours of continuing education. This ensures that realtors are continuously updating their knowledge and skills throughout the entire cycle.
2. **Legal Updates:** At least 2 of the 6 annual hours must be dedicated to legal updates and changes. This includes topics such as real estate law, rules, regulations, and other legal matters that affect the real estate industry. Staying informed about legal updates is crucial for realtors to ensure compliance and provide accurate advice to clients.
3. **Elective Courses:** The remaining hours can be fulfilled through elective courses that cover various aspects of real estate practice. These courses may include topics such as marketing strategies, ethics, property management, financing, environmental issues, and other relevant subjects that enhance a realtor's expertise.



Approved Continuing Education Providers

Continuing education courses must be completed through providers approved by the Michigan Department of Licensing and Regulatory Affairs (LARA). Approved providers include professional real estate organizations, accredited educational institutions, and other entities recognized by LARA. Realtors should ensure that their chosen courses are approved to receive credit towards their continuing education requirements.

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Record Keeping and Reporting

Realtors are responsible for maintaining records of their completed continuing education courses. These records should include certificates of completion, course descriptions, and any other relevant documentation. While LARA may not require realtors to submit these records annually, they may request proof of completion during license renewal or audits. It is essential for realtors to keep accurate records for at least three years following the completion of each course.

License Renewal

To renew their licenses, realtors must attest to completing the required continuing education hours. License renewal occurs every three years, and realtors must ensure that they have fulfilled the 18-hour requirement, including the annual 6-hour minimum with 2 hours dedicated to legal updates each year. Failure to meet these requirements can result in license suspension or revocation.

Importance of Continuing Education

Continuing education plays a vital role in the professional development of realtors. It ensures that they remain knowledgeable about the latest industry trends, legal requirements, and best practices. By staying informed and educated, realtors can provide better service to their clients, navigate complex transactions more effectively, and maintain high ethical standards.

Summary and Conclusion:

In Michigan, licensed real estate professionals must complete 18 hours of continuing education every three years, with a minimum of 6 hours annually, including 2 hours focused on legal updates. These requirements help ensure that realtors are up-to-date with industry changes and maintain the necessary skills and knowledge to provide exceptional service. By adhering to these continuing education requirements, realtors can uphold their professional integrity, enhance their expertise, and contribute to the overall success and trustworthiness of the real estate industry in Michigan.